



St. Louis Metro A.S.P.E. Chapter 19

The Gateway Estimator

Volume 11 Issue 1 ■ July 2008

www.stlouis-aspe.org

2008 - 2009

Officers and Board

Board Meetings

First Tuesday of the month at 5:30 p.m.

Officers & Directors

Brad Davis, Musick Construction - President
Mark Uthe, Biddata LLC - 1st V.P.
Bob McCann, Hallmark Stone - 2nd V.P.
Colleen West, N.B. West Contracting - Secretary
Jim Stukenberg, GRS Construction Co. - Treasurer
Matt Ford, Universe Corporation
Bob Partl, Jarrell Contracting
Rich Ullrich, Everest Estimating Services
Fred Waldrop, Murphy Company
Kyle Hoefel, Bazan Painting
Ivan Beskorovany, Henges Interior
Paul Hanson, McCarthy
Dan Davenport, McCarthy - Past President

Committee Chairs

Membership

Mark Uthe 314-434-0444

Education

Brad Davis 314-781-7005

Scholarship

Bob Partl 314-291-0100 x157

Awards

Matt Ford 314-439-2800

Newsletter

Mindy Funk 314-596-7695

Certification

Fred Waldrop 314-997-6600

Important Numbers

President

Brad Davis 314-781-7005
BradD@musickconstruction.com

Executive Director

Mindy Funk 314-596-7695
mindyfunk@stlouis-aspe.org

From the President



As your new Chapter President, this is my first President's Corner column. For those of you that don't know me I'll introduce myself. I'm originally from Kansas and am a proud alumnus Kansas State University. I live in O'Fallon, MO with my wonderful wife Allison and a pair of scruffy dogs. As this goes

to print we're expecting a baby girl (our first) very soon. I work as an estimator in Preconstruction Services for Don C. Musick Construction Company.

I would like to sincerely thank Dan Davenport for the previous two years he served as Chapter President. As he passes the torch to me, I'm grateful to have him as my mentor. Dan is now our exalted Past President and has joined the National Board of Trustees as 3rd Vice President.

We also have several changes to the Board of Directors this year, with some new faces and some taking on new roles. Mark Uthe is the new 1st Vice President and Bob McCann is the new 2nd Vice President. Jim Stukenberg remains our Treasurer and Colleen West remains our Secretary. Rich Ullrich, Fred Waldrop, Bob Partl and Matt Ford remain on the board as Directors. Rich Ullrich has also taken on the role of National Awards Chairman. Kyle Hoefel, Paul Hanson and Ivan Beskorovany have joined the Board this year as Directors, bringing new ideas and perspectives to the group.

The past few months have been quite busy for ASPE. In May we held our Annual Night at the Races at Fairmont

From the President

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Park. It was perfect weather and the races were a blast! Several people even came home with a bit more jingle in their pockets. In June, we hosted an Estimating Academy focused on Estimating for Site-work Construction. We had excellent attendance this year; all the available seats were sold out!

The 6th Annual ASPE Chapter 19 Golf Tournament is September 29th. This year it will be held at New Melle Lakes Golf Course in New Melle, MO. This tournament raises funds for our Scholarship Award and our general operating budget. Plus, we always have a great time. Colleen West and Bob McCann are the tournament co-chairs this year. If you, or your company, are interested in participating or sponsorship drop them an email at cwest@nbwest.com or bob@hallmarkstone.com.

St. Louis Chapter 19 has the honor of hosting the ASPE National Convention for 2009 next July. This is a great opportunity for our chapter and our city. We've kicked off the planning process and we're moving full speed ahead. With the convention in St. Louis next year, local companies will have the opportunity for exposure to construction estimating professionals from across the U.S. This will be a great chance for national and regional vendors, designers, employers and contractors to network and exchange ideas. If you, or your company, are interested in being involved with the convention, feel free to contact me at bradd@musickconstruction.com.

I hope your summer is safe and productive. I'm looking forward to serving as your new Chapter President.

Brad Davis

Chapter President

RECAP

Installation & Estimating Academy

At the May ASPE business meeting, announcements were made before the official Installment of our new officers and board. The 6th annual ASPE Golf Tournament will be held on September 29th at New Melle Golf Course; business meeting will resume in September. Have a good Program idea? Contact us today!

After announcements, veteran ASPE member Frank Kutilek inducted our 2008-2009 Officers and Board:

President

Brad Davis, Musick Construction

1st Vice President

Mark Uthe, Biddata LLC

2nd Vice President

Bob McCaan

Treasurer

Jim Stukenberg, GRS Construction

Secretary

Colleen West, N. B. West Contracting

Board

Matt Ford, Universe Corporation

Bob Partl, Jarrell Contracting

Rich Ullrich, Everest Estimating Services

Fred Waldrop, Murphy Company

Kyle Hoefel, Bazan Painting

Ivan Beskorovany, Henges Interior

Paul Hanson, McCarthy

Dan Davenport, McCarthy - Past President



Past President Dan Davenport conducted the Service Awards after the induction. Award winners are as follows:

30 Year Pin

Catherine Taylor-Yank

Frank Kutilek

25 Year Pin

Fred Waldrop

15 Year Pin

Dan Davenport

Rich Ullrich

10 Year Pin

Rebecca Wall-Schultz

Congratulations to all the winners! ASPE thanks you for your contributions over the years and looks forward to the future with you.



President Brad Davis presented our annual Scholarship winner Suzanne Shafer. She currently works for Korte and attends SIUE. She has experience in estimating and take-off work and has worked on projects for the U.S. Navy and Downtown St. Louis. Congratulations Suzanne! We know you will be a vital part in our city's construction industry.



Recap

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Fred Waldrop presented the newest CPE recipient's with plaques.
Congratulations to:

Steve Renschen
John Graham
John Smith
Everett Myer

\$500 Attendance Drawing

Congratulations to Ivan Beskorovany, one of our newest directors.



2008 Estimating Academy

Estimating Sitework Construction was held on June 20th at the Construction Training School. Thank you to our sponsors, presenters and attendees.

Sponsors

Commercial Blue
Murphy Company
C.E. Jarrell Mechanical
Musick Construction

Presenters

Frank Callanan - Geotechnology, Inc.
John Baker - Geotechnology, Inc.
Nick Rothe - Budrovich Excavating
Kurt Dulle - Budrovich Contracting
Don Turpin - Ahal Contracting
Brad Furfaro - Symmetry Design & Installation
Rich Ulrich - Everest Estimating
Thomas Siegel - MO Dept. of Natural Resources
Lyle Simonton - Subsurface Constructors
Colleen West - N.B. West Contracting



A.S.P.E. Chapter 19

The Gateway Estimator

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DAN DAVENPORT
TRAINING MANAGER

MCCARTHY

IF YOU WOULD LIKE TO ADVERTISE YOUR BUSINESS
IN OUR NEWSLETTER FOR ONE YEAR

Please send two business cards & a check made out to A.S.P.E FOR \$50.

MAIL TO:
Jim Stukenberg, GRS Construction
808 South Main., Suite D
Columbia, IL 62236

A

ttend Three ASPE Chapter 19 Meetings. To Be Entered In \$500 Random Drawings.

All ASPE Chapter 19 members with current year's dues paid are eligible to enter a \$500 random drawing. To be entered members must pre-register for and attend a minimum of three (out of seven) Chapter 19 monthly meetings from September 2007 to April 2008. In addition, you must be pre-registered for and attend the May 2008 meeting to win and accept the cash prize. (The May meeting does not count as one of the three meetings.)

For every meeting that a member pre-registers for and attends, the member will receive one entry into the drawing. Attending more meetings increases your chances to win. A member will receive one additional drawing entry for each two new members that are recruited, join the chapter and pay dues in this year of membership. A member will receive an additional entry for bringing five preregistered and paid guests to ASPE meetings.

Attention Members:

Keep ASPE Informed

If you (or your company) have information of interest to your estimating peers, please send it to Chapter 19. Jobs acquired, completed, promotions, awards, etc!

Send your information to Mindy Funk at mindyfunk@stlouis-aspe.org to be included in the next Gateway Estimator.

Meet A Member

IVAN BESKOROVANY

Hello, my name is Ivan Beskorovany and I joined A.S.P.E. in 2007. I am the Corporate Estimator for Henges Interiors. Henges Interiors is a full-service flooring, thermal insulation, and closet system subcontractor in the St. Louis & Kansas City markets.

I began my estimating career in 2003 with a small flooring company in Illinois. I was recruited out of McKendree University in Lebanon, Illinois where I was working on a bachelor's degree in Marketing & Management. I later joined the ranks of Henges Interiors and I have focused my estimating skills on commercial flooring and thermal insulation. I also help out with some of the company's marketing and web development.

My passion for estimating has really blossomed within the last 2 years and my association with A.S.P.E. has only increased that passion as I continue to be successful in the commercial realm. I currently work with a team of sales people and project managers not only in the bidding process but also in running the crews and problem solving in the field. As an estimator, I feel that my true talent is value-engineering and solving critical cost factors for our customers.

Recently, I was elected to the A.S.P.E. Board of Directors and I will be working with the chapter's officers and fellow board members to help improve our already successful organization. For me, A.S.P.E. has been a wonderful experience



as I continue to meet new people, network, and learn more about the construction process from my peers. I look forward to meeting more members and hopefully making some new friends over the course of the next year.

On a personal note, I recently proposed marriage to my beautiful and loving fiancé, Jennifer Goss. I have not received the awarded contract yet but I am hoping that the letter of intent will hold up =). Yes I know, poor estimator humor (I get that from Brad Davis). But seriously, Jennifer and her son Trent (3yrs) are the best thing that has ever happened to me. My free time is spent chasing Trent around the block on his Jeep and teaching him to swim this summer. Jennifer is our Accounts Payable Clerk at Henges Interiors. Jennifer and I are planning a Jamaica wedding hopefully this fall.

Ivan Beskorovany

Corporate Estimator

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Fax: 314-291-7630

E-Mail: ivanb@henges.com

Industry-Related Web Sites

National ASPE
www.aspenational.org

National ASPE Education Board
www.aspeeducation.com

Association for Advancement of Cost Engineering, St. Louis Section
(AACE)
<http://web.networkusa.net/aacestl>

American National Standards Institute
(ANSI)
www.ansi.org

American Society of Civil Engineers
(ASCE)
www.asce.org

Association of General Contractors of St. Louis
(AGC)
www.agcstl.org

ASA Midwest
www.asamidwest.com

Greater St. Louis Chapter of the Construction Specifications Institute
(CSI)
www.stlcsi.org

National Association of Women in Construction
(NAWIC)
www.nawic.org

Related Local News

NAWIC News

NAWIC Chapter 38 hosts a business meeting every third Thursday of the month. To register please contact Dana Horstmeier at dandh@championprecast.com.

For additional information visit their web site at <http://www.geocities.com/~nawic>. To learn about the National Association of Women in Construction visit nawic.org.

St. Louis AGC Events

For meeting details visit www.agcstl.org.

ASA-Midwest Council

For details and a reservation forms, contact Reba Gillick at reba@asamidwest.com or 314-214-1664. Visit www.ASAMidwest.com.

AACE News & Events

The Association for the Advancement of Cost Engineering invites ASPE members to attend their meetings. Please e-mail David Motherwell, CCE at david@ameren.com for details.

ASPE MEMBER COMPANIES

Ahal Contracting Co., Inc.
Alberici Constructors Inc.
Architectural Systems
Bangert Computer Systems
Bazan Painting Company
Biddata, L.L.C.
C & R Mechanical Co.
CRB Builders
CE Jarrell Mechanical Contractors
Century Fire Sprinklers
Clayco Construction
Commercial Document
Solutions, Inc.
Condaire, Inc.
Golterman & Sabo, Inc.
E. Meier Contracting
Everest Estimating Services
GRS Construction
H & G Sales Inc.
H & K Construction, LLC
Hallmark Stone
Henges Interiors
HOK Design Build
Jacobs Civil, Inc.
Jacobs/Sverdrup Civil, Inc.
Jim Taylor, Inc.

Joseph Ward Painting Co.
K & S Associates, Inc.
Kaiser Electric
Kozeny-Wagner
McCarthy Building Companies
McGrath & Associates, Inc.
Michael Latas & Associates
Millstone Bangert, Inc.
Morrissey Construction Company
Murphy Company
Northstar Management Com-
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Paric Corp.
R.G. Ross Const. Co., Inc.
Ravensberg, Inc.
Rebar Specialist, Inc.
S.M. Wilson Co.
Sachs Electric
Tarlton Corp.
Taylor Excavating Company
The Stovey Co.
Universe Corporation
Volk Construction Company
Wachter, Inc.
West Contracting
Wiegmann Associates