



St. Louis Metro A.S.P.E. Chapter 19

The Gateway Estimator

Volume 9 Issue 2

www.stlouis-aspe.org

April 2007

St. Louis Metro Chapter 19 Officers & Board 2006-2007

Board Meetings

First Tuesday of the month at 5:30 p.m.

Officers & Directors

Dan Davenport, McCarthy - President
David Briegleb, H & G Sales - 2nd V.P.
Brad Davis, Paric Corporation - Secretary
Jim Stukenberg, GRS Construction Co. - Treasurer
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Committee Chairs

Membership

Mark Uthe 314-434-0444

Education

Chair Open

Scholarship

Bob Partl 314-486-2210

Awards

Matt Ford 314-439-2800

Newsletter

Debbie Murphy 314-368-7198

Certification

Fred Waldrop 314-997-6600

Important Numbers

President

Dan Davenport 314-919-2226
DDavenport@McCarthy.com

Executive Director

Debbie Murphy 314-368-7198
estimating@stlouis-aspe.org

From The President



Hello All:

As I compose this message the signs of spring are everywhere. The winter in St. Louis wasn't generally severe although the ice storms created a number of challenges to say the least. Spring officially arrived at 7:07 p.m. on March

20. The weather can be nasty in March but we can always find umbrage in the NCAA March Madness. Spring training is in high gear and the first game of the baseball season will soon be here. GO CARDINALS!

"A positive attitude may not solve all your problems, but it will annoy enough people to make it worth the effort." — Herm Albright

ASPE News

VOLUNTEERS are still needed to assist with planning and working the *2007 ASPE Golf Tournament* on Friday, August 17 at Bear Creek. We are also looking for some celebrity jockeys to ride on the *Night at the Races* on Saturday, June 2. Contact Dave Briegleb for golf or Bob Partl for horseracing.

National elections are in process. If you are a voting member of ASPE you should have received a ballot in the mail. Please be sure to vote.

Chapter 19 elections are looming. By the time you read this you may have received your ballot. I am contacting members regarding their interest in becoming a board member. If you are interested or just want to know what it is all about please contact me at your convenience.

The *ASPE National Convention and Estimating Academy* will be

From The President - Continued on Next Page

From The President

Continued from Page 1

held in Park City, Utah from July 11-14. They tell me it is really beautiful up in Park City. Contact Fred Waldrop, Frank Kutilek Jr., or myself if you have questions concerning this event.

If you have any news or other items that would be of interest or value to our membership please contact Debbie or any of your board members.

We have four people who are working diligently to become Certified Professional Estimators. Keep up the great effort.

Ramblings

I read a number of publications every month and one of the common themes continues to be the difficulty in finding qualified people in the field of construction. One possible source for estimators would be experienced, construction savvy individuals from the trades. Carpenters, plumbers, masons, etc. who are no longer able to perform in the field at the level required due to aging or injury are a pool from which we could develop some excellent estimators. They would

need some training and maybe even some coaxing to enter the estimating field.

I am sure that there are other sources out there for potential estimating and other construction positions. Someone with a good work ethic, intelligence and a willingness to learn is a fine candidate in my eyes. I am not saying that we lower our standards just that we look in some other directions. I would welcome your thoughts and suggestions on this subject.

“Continuous effort -- not strength or intelligence -- is the key to unlocking our potential.”

— Black Elk

Be safe, be well, and I hope to see you all at an upcoming ASPE meeting or event.

Best Regards,

Daniel R. Davenport, CPE

President 2006-2007

St. Louis ASPE Metro Chapter 19

**IF YOU WOULD LIKE TO ADVERTISE YOUR BUSINESS IN
OUR NEWSLETTER FOR ONE YEAR, PLEASE SEND TWO
BUSINESS CARDS & A CHECK
MADE OUT TO A.S.P.E FOR \$50.
MAIL TO: JIM STUKENBERG, GRS CONSTRUCTION
808 SOUTH MAIN., SUITE D, COLUMBIA, IL 62236**

Meeting of the American Society of Professional Estimators (A.S.P.E.) St. Louis Metro Chapter #19



SITE TOUR: Pinnacle Casino & Hotel

Presented by McCarthy Building
Companies Staff

Thursday, April 26, 2007

Tour starts at 5:30 p.m.

Location: 128 Carr St.,
St. Louis MO 63102

Required: Hard Hat, Protective
Eyewear & Hard Soled Shoes

Tour Questions? Contact

Dan at 314-919-2226

Dinner to follow the tour
at 7:30 p.m.

Maggie O'Briens

across from Union Station
2000 Market Street
St. Louis

Members: \$30 Guests: \$35

Reservation Deadline: Friday, April 20, 2007 at 4:00 pm
FAX Registration Form to Cyndi Walker at 314-781-3836

PLUS!!! Gotta Be There to Win Attendance Prize
for members & 50/50 drawing

MONTHLY MEETING RESERVATION FORM

ASPE: RSVP by faxing response. Complete and send entire sheet to: **Cyndi Walker: FAX 314-781-3836.**
Bring cash or a check, *made payable* to **ASPE**, to the meeting. "No Shows" will be billed.

Non-Members: Send registration form with check, *made payable* to **ASPE**, to **Cyndi Walker** at Golterman & Sabo, 3555 Scarlet Oak Blvd., St. Louis, MO 63122.



Name _____
Email _____
Company _____ FAX _____
I'm bringing a Guest! (Name) _____
Company _____ FAX _____

American Society of Professional Estimators

A.S.P.E.: Dedicated to the promotion of the profession and benefit of the construction industry.

Meet a New ASPE Member: Colleen West



Colleen West is an Estimator/Project Manager for N.B. West Contracting Co, which specializes in asphalt paving construction. She has been there just over a year now. Colleen has a degree in Construction Management from Purdue graduating in 2003 and directly after graduation worked for a heavy highway construction company in South Bend, Indiana for 2 years. In her free time she enjoys working out and cooking.

Attention Members: Keep ASPE Informed

If you (or your company) have information of interest to your estimating peers, please send it to Chapter 19. Jobs acquired, completed, promotions, awards, etc!

Send your information to Debbie Murphy at estimating@stlouis-aspe.org to be included in the next Gateway Estimator.

Ethics Article: A Case Study

by Dan Davenport, CPE

After reading this case study, decide how you would have handled the situation. Have any of you encountered an unreasonable owner, architect, engineer, or contractor? What ethical situations are we faced with in this situation?

We will discuss this case study at our May Membership meeting.

A contractor was constructing a 100,000 sf concrete frame building. The owner was performing the site inspection and referring questions to the Architect/Engineer for resolution. After placing the south half (15,000 sf) of the second of the three floors, a concern was raised by the general contractor's superintendent regarding the yield of the concrete on the pour. Field investigation by the contractor's staff identified the problem as an error in set-up of a laser that caused the slab to be poured one-half inch too thick. (There were no embedment or edge conditions to indicate the extra thickness.)

The contractor identified the following options:

1. Do not expose the error. Pour the remaining half of the slab one-half inch thicker than the design, and adjust the other materials to fit.
2. Do not expose the error. Pour the remaining half of the slab as detailed, and feather to the thicker slab in the adjacent bay.
3. Expose the problem. Verify that the extra dead load imposed by the additional one-half inch of concrete does not pose a structural hazard, and seek the Owner's and Architect/Engineer's approval to either thicken the remaining slab or feather out the difference in elevation.
4. Remove the entire slab and reconstruct it at the specified thickness.
5. Find a way to remove the one-half inch.

At a meeting of the contractor's management it was decided to pursue option Number 3 for the following reasons:

It is the contractor's policy not to hide variances from the job specifications.

The structural implications seemed minor and there appeared to be several reasonable options to solve the architectural detailing problems.

Whatever remedial work was required would be much less expensive prior to proceeding with construction.

The problem along with the three proposed methods for solution was presented to the owner who referred it to the Architect/Engineer. While agreeing that the structural implications were minor and that the detailing could be revised, the Architect/Engineer's position was that the owner should not accept any error by the contractor, and that the contractor should be instructed to provide a slab that met the specified tolerance. The owner so instructed the contractor.

After several meetings and a round of letters to protest the unreasonableness of this demand, the contractor concluded that he must either perform options 4 or 5, or become involved in a lengthy dispute that would seriously damage the project schedule. Planing equipment was brought in and the one-half inch was removed and the slabs refinished at a cost of \$25,000.

In hindsight, should the contractor have changed his actions? The contractor believes he did the proper thing with regard to the error, however it was agreed among the contractor's staff that in the future greater effort would be expended assessing whether the other parties are likely to be reasonable prior to entering into a contract.

A footnote:

While it is the contractor's policy not to hide any error, it is not his policy to unilaterally pay for unreasonable actions by others. Therefore, when the opportunity arose to price some changes to the work on this project, the proposal price was adjusted prior to submission in order to cover the addition cost of the slab work.



5th Annual American Society of Professional Estimators Chapter 19 Golf Tournament

Friday, August 17



Four Man Scramble with a 1:00 Shotgun Start
Bear Creek Golf Club - 158 Bear Creek Drive Wentzville, MO 63385

Tournament Registration

Single Player, Team and Gold Sponsor includes 18 holes of Golf with a Cart, Lunch, Dinner, Beverages, and Practice Green & Attendance Prize

- \$150.00 Single Player**
- \$600.00 Team (Foursome)**
- \$700.00 Gold Sponsor/Team** (includes Foursome, Golf Cart, Hole Sponsorship, and Sponsor Sign Recognition at Dinner)
- \$25.00 Dinner Only** (includes Dinner, Beverages and Attendance Prize)
- \$150.00 Silver Sponsor/Hole Sponsorhip** (includes Hole Sponsorship Sign and Sponsor Sign Recognition at Dinner)
- Cash/Inkind Prize Bronze Sponsor** (includes Sign Recognition at Dinner)

Tournament limited to the first 144 Golfers. Registration deadline: July 28

Questions? Contact Dave Briegleb at 314-432-8188 x.331, or at dave.briegleb@h-gsales.com.

Company Name: _____
 Contact Person: _____
 Company Address: _____
 Phone: _____ Email: _____



Golfer #1: _____
 Golfer #2: _____
 Golfer #3: _____
 Golfer #4: _____

Please check the appropriate boxes for golf registration and/or sponsorship opportunities,


Make checks payable to A.S.P.E. Chapter 19 and mail to

Dave Briegleb, H & G Sales, 11635 Lackland Rd., St. Louis, MO 63146.

Confirmation of your tournament registration/sponsorship will be mailed to your Contact Person with directions to Bear Creek Golf Club.

Proceeds from the 4th Annual A.S.P.E. Chapter 19 Golf Tournament support A.S.P.E. educational programs and our Annual Scholarship Awards.



ASPE Chapter 19 The Gateway Estimator Sponsors



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Jim Stukenberg
 Senior Estimator

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 Email: jimst@grsconstruction.com 618/979-2579 Mobile



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WIN THE RACE
 ON BID DAY

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Biddata, L.L.C.
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 St. Louis, Missouri 63131

314-434-0444
 314-985-0622 Fax

THE ASPE ESTIMATING ACADEMY 2007

ESTIMATING THE BUILDING ENVELOPE

APRIL 19, 2007 - 8 A.M. TO 4:40 P.M.

The following areas of construction make up the curriculum for the day. The duration of the sessions is 75 to 90 minutes. The exact schedule, class duration and presenters will be available by April 1, 2007.

Building Science and Building Enclosure

George Crow III, NCARB, AIA, CSI, CCS, Quality Assurance Director - McCarthy Building Companies, Inc.

- Review of the requirements to produce a moisture free building interior
- Performance based specifications and their effect upon the industry
- Document Review Process

Masonry and Stone Construction

Brian Grant - Grant Masonry Contractors

- How to estimate the cost of brick, CMU, and other masonry systems

Roofing Systems

Catherine Taylor Yank, FCPE - Jim Taylor, Inc.

- How to estimate the cost of roofing systems including single-ply, built-up, and other commercial roofing systems

EIFS and Plaster

Bill Kendrick, Executive Director - St. Louis Metro Plaster Bureau

- How to estimate the cost of EIFS and exterior plaster systems
- Critical installation and coordination issues

Curtain Wall and Glass

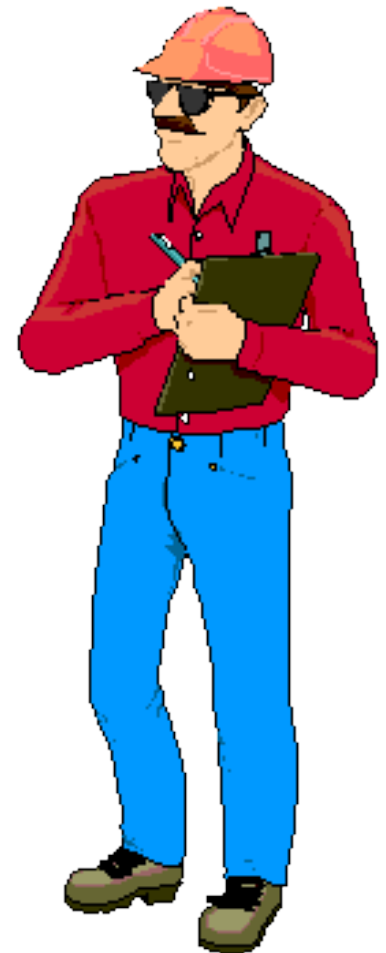
Speaker, TBA

- How to estimate the cost of curtain wall and glass
- The effect of performance specifications on costs
- Value-engineering considerations
- Skin system coordinations

Metal and Composite Panel Systems - Issues with Rainscreen designs - Why a simple square foot price is dangerous (and probably not possible)

Matt Ford, Universe Corporation

- Cost implications due to new rainscreen wall designs for metal and composite panel systems.
- Impacts of panel sizes, modules, complexity of geometry and location on pricing.
- Insulation outboard of the sheathing; "The Massachusetts Wall" design and its impact on costs, subframing construction and weathertightness, which is gaining usage.
- Impact of recent cost of materials on pricing.
- Why the air & moisture barrier is the most important item (and least understood) in Keeping a rainscreen wall system dry.



2007 ESTIMATING ACADEMY SEMINAR REGISTRATION FORM

Seminar Registration includes Continental Breakfast, Lunch, Manuals and Presenter Handouts. For details, contact Brad Davis, Senior Project Estimator, Paric Corporation at bwdavis@paric.com.

Seminar Registration Fee: \$250 includes lunch
Registration Deadline: April 10, 2007

Name _____

Email _____

Company _____

Address _____

City State Zip _____

Phone _____ Fax _____

Amount enclosed _____ Check _____ MC _____ VISA _____

Credit Card # _____

Name on Card _____ Expiration Date _____

Signature _____

Make checks payable to ASPE St. Louis Metro Chapter 19. Send registration form to Brad Davis, ASPE c/o Paric Corporation, 1001 Boardwalk Springs Place, O'Fallon, MO 63368-4764 or fax (636) 561-9501. Confirmation will be sent via email so please include a valid email address.

Questions? Call Brad Davis at (636) 561-9612.



Storm Water Pollution Prevention Plans

by Shawn Garland of Soil-Tek

Just last week I was speaking with a site superintendent and realized I was not at all surprised when he told me, "Until a few years ago I would just flip past that page (SWPPP), we didn't worry about it and let the mud go where ever it wanted."

It was not surprising because I have heard the same thoughts from others in similar positions. The site super pretty much summed up what many in his position have felt in the past when it came to Storm Water Pollution Prevention Plans (SWPPPs). Times have changed, however, and due to the growing number of regulations and the enforcement of those regulations site managers need or rather have to change their outlook when it comes to SWPPPs and the construction process.

Fourteen years ago Phase II of the Clean Water Act was passed stating that any construction site over 1 acre was required to have a SWPPP. The Environmental Protection Agency (EPA) had figured out that land disturbance was land disturbance and smaller sites were just as dangerous for storm water contamination as the larger sites that were already required to carry a SWPPP. As one would expect the Departments of Natural Resources (DNR) at the state level have followed suit and now requires a SWPPP when applying for land disturbance permits. Both the EPA and DNR are now enforcing the tougher regulations through inspections and hefty fines when necessary.

While none of this should come to anyone's surprise as it is the EPA and DNR responsibility to take care of the environment in which we live. What is somewhat a surprise is the idea that many in the construction industry, 14 years later, are still not complying with SWPPP regulations.

While SWPPPs can cause headaches and are not always the most exciting, they are becoming a very important and necessary piece of the construction process.

There are many misconceptions and myths about what a Storm Water Pollution Prevention Plan is and what it must contain. These misconceptions

seem to stem simply from a lack of knowledge because information is not readily available. Part of my job is to educate through informational seminars and I have found that it doesn't matter the size of the company, SWPPP knowledge varies from company to company. Quite frankly I have met with several small companies that knew much more about SWPPPs than some of the much larger companies in the area.

SWPPP knowledge ranges from some companies knowing absolutely nothing while other are extremely knowledgeable. The lack of knowledge isn't always the company's fault but rather SWPPP information isn't always available or explained thoroughly.

A major misconception that has certainly stood the test of time is the idea that a SWPPP is just a page in the blueprints that shows where erosion control practices are to be placed. There have even been instances in the past and even today where there is no separate SWPPP page in the engineering plans but rather erosion control devices are simply shown on the grading plans. While both the SWPPP page and the grading plans are part of the SWPPP document the important thing to note is that they are just small parts of the SWPPP, not the SWPPP itself.

If you remember one thing from this article it should be that a SWPPP is a living document that follows the entire life of a construction project. The idea of a "living document" is that a SWPPP isn't just created and then stuck on a shelf until construction is complete. The SWPPP is used throughout the entire project and constantly updated and maintained to reflect all necessary measures taken to ensure storm water compliance from start to finish.

While it is important to install and maintain erosion control practices (BMPs) during the construction process it is just as important if not more important to maintain SWPPP documents. If one of my clients is ever unfortunate enough to get a visit from the EPA the first item they will ask for will be the SWPPP manual where all the storm water compliance records should be kept. There are 62 items on an EPA fine sheet and the

first 32 items have absolutely nothing to do with the erosion control products installed on site but rather what is found in the SWPPP document itself.

Another major misconception is that all SWPPP documents have to be created by a licensed engineer. While it is important that the individual writing the SWPPP be knowledgeable & formally trained in the area he/she does not have to be an engineer.

The main goal when creating a SWPPP document is to make sure all storm water regulations set forth by the EPA, DNR, and local government are covered. A good place to start is to become familiar with an EPA fine sheet. While DNR and local governments are unable to minimize EPA regulations they do have the right to make EPA regulations more stringent for their states and municipalities. It is a good idea to check with local governments to make sure all your bases are covered.

Some important things covered in a SWPPP include but are not limited to:

- Site Description which includes site location, the construction type, existing site conditions & a site plan;
- Identification of Potential Storm Water Contaminant which includes a significant material inventory, potential area for storm water contamination & a summary of available storm water sampling data;
- Storm Water Management Controls which includes temporary and permanent erosion control practices, construction practices to minimize storm water contamination, coordination of BMPs with construction activities and certification of compliance with federal, state and local regulations;
- Inspection & Maintenance Procedures which includes site inspection procedures along with employee training activities;
- Copies of all applicable permits;
- Log of Major Activities;
- BMP Implementation Record/Map of BMP Implementation;

- Record of Revisions to SWPPP;
- Inspection Reports;
- Spill Reports;
- Site Maps showing drainage areas and structural BMPs.

It is all about risk management. If you are managing a construction site that is 1 acre or more you need to have a SWPPP in place to minimize your risk. It will cost you less to create a SWPPP than it will cost to pay the EPA fine for not having one.



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soil-tek of Mid America is the premier provider of erosion control, specialty seeding, and storm water compliance for Missouri and Southern Illinois. We are the provider of Filtrexx products and the exclusive Certified Erosion Control (CEC) member in the area.

soil-tek of Mid America finds the right solution to each and every erosion control, seeding, and storm water compliance problem. We seek to resolve problems based on the long-term good for the contractor and most importantly the environment. Our solutions are of the highest quality in the market today!

FOR MORE INFORMATION

Contact Shawn Garland

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July 12 - 14, 2007
Save the Date
For ASPE 2007
Convention



On-Line Courses Offered By ASPE

Self-Paced courses may be started at any time: Textbooks are provided with your tuition. For more information visit: <http://www.aspeeducation.org>

Introduction To Construction Estimating, is an online course presented by ASPE. You can start this class at any time. \$410 for members, \$440 for non-members.

Essential Construction Math, is an online course presented by ASPE. You can start this class at any time. \$410 for members, \$440 for non-members.

Informative Web Sites

St. Louis Chapter 19 ASPE
www.stlouis-aspe.org

National ASPE
www.aspenational.org

National ASPE Education Board
www.aspeeducation.com

Association for Advancement of Cost Engineering, St. Louis Section (AACE)
<http://web.networkusa.net/aacestl>

American National Standards Institute (ANSI)
www.ansi.org

American Society of Civil Engineers (ASCE)

www.asce.org

Ass. General Contractors of St. Louis (AGC)
www.agcstl.org

ASA Midwest
www.asamidwest.com

Greater St. Louis Chapter of the Construction Specifications Institute (CSI)
www.stlcsi.org

National Association of Women in Construction (NAWIC) - www.nawic.org

ASPE Member Companies

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West Contracting
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RELATED LOCAL NEWS

NAWIC News

NAWIC Chapter 38 is hosting a Job Site Tour at SLU Arena on April 19. 5:30 p.m. Networking, 6:00 p.m. For details, contact Anne Houchin, at 314-535-4544 or at ahouchin@ahernfire.com. NAWIC's 2007 Scholarship Golf Tournament will take place on June 8 at the Paradise Valley Golf Course. 1 p.m. Shot Gun Start. \$150 per Golfer. Networking – Give-Aways – Prizes – Silent Auction. Co-Chairs: Pat Ahrens, pahrens@ahrenscontracting.com and Dana Horstmeier, danah@championprecast.com.

AACE News & Events

The Association for the Advancement of Cost Engineering invites ASPE members to attend their meetings. Please e-mail David Motherwell, CCE at david@ameren.com for details.

ASA-Midwest Council

The ASA-Midwest Council invites ASPE members to their April membership meeting on April 18 at Helen Fitzgerald's at 5:30 p.m. Topic: University of Missouri Projects. Attend their May 18 meeting at Syberg's on Dorsett at 5:30 p.m. For details contact Reba Gillick at ed@asamidwest.com or 314-214-1664. Visit www.ASAMidwest.com.

St. Louis AGC Events

On April 11, Young Constructors Professional Development Happy Hour starts at 5 p.m. at the Hacienda Mexican Restaurant. Speaker: Green Building Construction presented by Thomas Taylor, Alberici Constructors, Inc. Happy Hour starts at 5 p.m. Speaker will start 6 p.m. Free program. RSVP to Mary Jobe at 314-781-2356 or mjobe@agcstl.org.



Fifth Annual

ASPE Chapter 19 Night at the Races

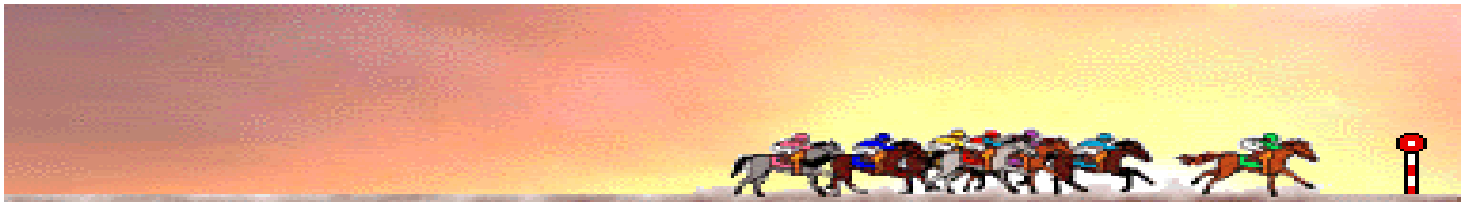
You and your guests are invited to join us for an evening of FUN & EXCITEMENT

Hosted by:

St. Louis Metro Chapter 19 American Society of Professional Estimators



In the First Turn café – Private Party Room



WHERE: Fairmount Park Race Track-Collinsville, IL @ Interstate 255 & Collinsville Rd.

WHEN: Saturday June 2nd 2007

Doors open at 5:30 p.m.

COST: \$30.00 per person - until April 30th

After April 30th reservations are \$40.00 per person

Includes Steak & Shrimp Dinner, Admission, Official Racing Program, Tax, Gratuity, Free General Parking, Valet services available at additional charge. (Alcoholic beverages NOT included)



To make your reservations contact: Bob Partl at 314-486-2210

or email bob.partl@cejarrell.com

Please send checks for reservations BY MAY 7th 2007 - made out to "ASPE Chapter 19" to:

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BRING A FRIEND!

ATTN: BOB PARTL

BRING A GROUP!

4208 RIDER TRAIL NORTH

EARTH CITY, MO 63045

Membership in ASPE is not required to participate in this social gathering! Guests are welcome!

